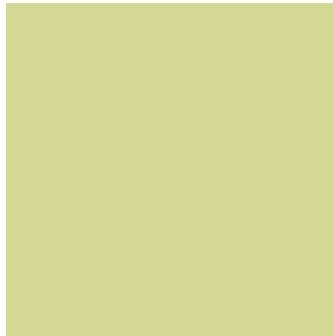
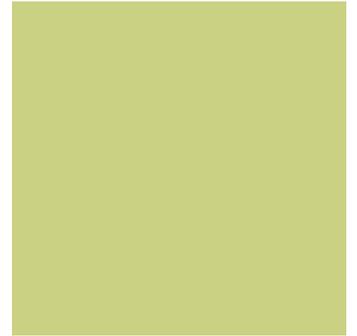
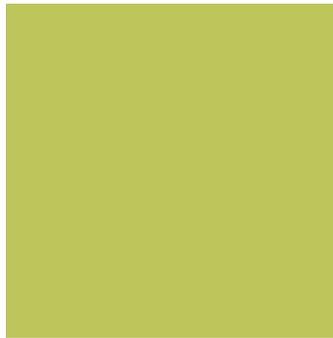


Tapestry®

Village Gate West



WE'RE HIRING!
• Sales Manager





Make a Difference with Tapestry

Full-Time opportunity available:

At Tapestry, resident service is an important point of differentiation in our communities. Friendly, courteous and prompt service is critical to the vibrant and dynamic community experience we strive to create every day. This is an exciting opportunity for a sales professional with at least five years of experience developing effective sales strategies that achieve results. You are passionate and enthusiastic, and able to motivate and inspire a dedicated team of sales professionals, maintaining a consistent and positive focus on achieving maximum occupancy. You have experience using Sherpa or a similar sales management software program.

Position Title:

Full-Time Sales Manager

Location:

Tapestry at Village Gate West
15 Summerland Terrace
Etobicoke, ON M9A 0B5

Submissions to:

Keval Khanna, General Manager
KKhanna@DiscoverTapestry.com

Qualifications & Requirements:

- Leads the community's sales efforts; designs, develops and executes the sales strategy
- Proactively manages the sales revenue and occupancy stream including generating leads, building relationships with prospective residents and families, and converting leads to achieve maximum occupancy at our community aligned to Tapestry's independent living Mission
- A degree or diploma in business administration, marketing or sales with at least five years of experience in customer service and/or sales in a seniors' living environment (independent living preferred)
- Knowledge of seniors' industry-related provincial regulations, policies and standards
- Must be available to work weekends to support the community's sales focus and efforts

We offer an attractive compensation package, including a management incentive and commission program. Our community is located within a 10 minute walk from the Islington Subway Station in historic Etobicoke, Ontario.

About Tapestry:

We create memorable moments in thriving, connected communities where individuals experience healthy and fulfilled lives. Tapestry has redefined the traditional model of seniors housing. We provide residents with a wealth of options and services. Whether residents want to socialize with friends and neighbours at one of our community events, keep strong, flexible and fit with personalized workout routines, enjoy a made-to-order gourmet meal in the full-service restaurant or prepare a favourite dish in their own full-sized, in-suite kitchen – at Tapestry, it is all possible.